

girl scouts of california's central coast



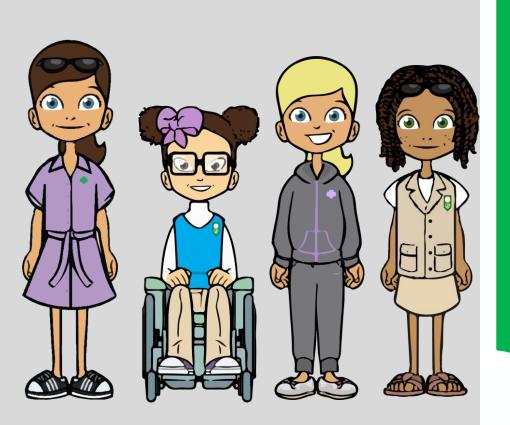
2024 FALL PRODUCT PROGRAM TRAINING

Troops earned at total of \$108,734.77 last fall through our council's program to benefit Girl Scouts

Each participating Girl Scout sold an average of \$362 which went directly toward troop funds.



- Important Dates
- What's New in 2024
- Troop Info Packets
- The GSLE The Why
- The Mascot
- The Theme
- Troop Proceeds
- Nut & Candy Line-Up for 2024
- Girl Rewards Patches
- Care to Share



5 SKILLS ACQUIRED THROUGH GIRL SCOUT LEADERSHIP EXPERIENCE

Goal Setting
Money Management
People Skills
Decision Making
Business Ethics

<u>Plus</u>, Girl Scout Programs, Camp, Troop Activities & Giving Back

ASIAN ELEPHANT

Largest mammal on the Asian continent – living in forests

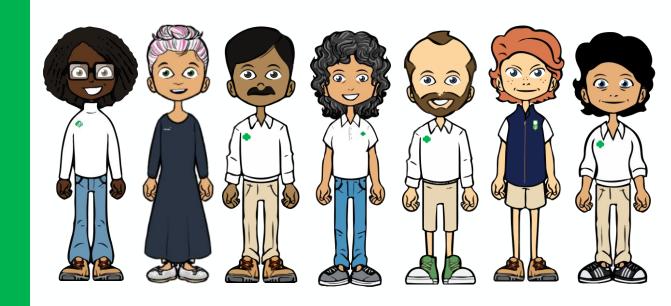
Up to 21 feet in length, 12 feet tall and up to 11,000 pounds

Very social spending 2/3 of the day feeding on grasses, bananas, rice and sugarcane

Endangered with fewer than 50,000 remaining due to habitat loss and poaching



VOLUNTEER EXPERIENCE



2024 Fall Troop Information Packets



2024 Fall Product Program **Troop Guide**





Girls can earn funds for troop activities at the start of the Girl Scout year. They can ask friends and families to help support their troop and council by renewing their favorite magazines, subscribing to new ones, and ordering delicious nut and candy items.

> Please read all the instructions in this Troop Guide prior to starting the Fall Product Program.

Thank you in advance for making the Fall Product Program a fun and safe experience for girls!

How the Program Works

Two components; girls are encouraged to offer both products to friends and family.



Part 1 Magazines Friends and family can order, renew or gift their favorite magazines online.

- Girls, assisted by an adult, should log on to www.girlscoutsccc.org and click on the "Me2" icon, or go to:
- www.gsnutsandmags.com/gsccc
- Invite friends and family via email or Social Media to support your troop by placing an order. The email will include links to your magazine and nut/candy store. As Troop Coordinator and Leaders, you
- will also have access to the M2 Online system where you can create your own Me2 Avatar, Your Avatar will be included in your troop composite photo with your



Troops earn \$2.00 for every subscription sold

Magazine Rewards

2	2024 Elephant Patch	
5	Super Seller Mags patch	
18+ emails sent	Elephant Patch	
Additional Patches		

5 C2S items Care to Share patch Upload a video Visualize patch \$1,500 in total sales Leader patch

2024-2025 Troop Rewards

2024-2025 Personalized Patch

Have a Troop PGA (registered girls) of 38 nut/candy items =\$.05 per box in the 2025 Cookie Program

Troops earn 20-25%

of every item sold

Part 2 Nuts & Candy

available, each girl will have an order-

taking card listing product details for

family, co-workers, teachers... anyone

. NUT COMMERCE - Girls invite friends

place and pay for nuts/candy items.

NUT PROMISE - Local Delivery Only.

Customers may order the same 16 nut/

candy items. Girls are then responsible for delivering the products.

and family via email or Social Media to

Our vendor, Trophy Nut, will ship these

All items make wonderful gifts for

16 delicious nut & candy items

easy order tracking.

Online Ordering - 2 Ways

Items to your customers.

and everyone!

1100000	nato a canaj nemarao	
18+ items	Embrace Possibility Patch	
26 items	Elephant Charm	
38 items	Goal Getter patch & Small Elephant plush	
50 items	Embrace Possibility T-Shirt	
75 items	Super Seller Patch & Large Elephant Plush	

Santa Cruz Boardwalk Overnight or \$100

in GSCCC or GSUSA credits \$150 in GSCCC program credits

or GSUSA online store code.

Avatar, 18 emails, 5 mags, 38 nut/candy items Fall Program Crossover Patch Avatar, 18 Emails in Fall Program and sell 275 boxes of Cookies in 2025 = "Crossover" patch at the end of the Cookie Program, delivered by August 2025.

PARTICIPATE and EARN rewards! Check your online site to learn more about all of the rewards you can earn.



Collect theme patches

Discover how to earn two personalized patches with your name and avatar below.



. Sell 5+ Mags & More items and 38+

Personalize by choosing from two scenes.

Fall Personalized Patch

nut/chocolate items





Girl Scout Cookie Crossover Personalized Patch

- · Create your avatar · Create your avatar in the M2 system · Send 18+ emails
 - . Send 18+ emails during the Fall Product Program . Sell 275+ packages of cookies during the 2025 Girl Scout



LOGIN, CREATE and SHARE with 3 easy steps.

Visit www.gsnutsandmags.com/gsccc

Use the OR Code, enter the URL above or click the link from the council website. Have your troop number ready and follow the prompts to participate in the online Fall Product Program. My troop number is







To customize your site, you can create an avatar that looks like you and also record a personalized message for your avatar to deliver to friends and family. Don't miss all of the ways you can earn virtual rewards when you complete various setup steps for your personalized site.



Contact friends and family

Build your site

Friends and family can easily help you reach your goals when they shop online! Get started by sending emails through the M2 system. Your supporters will see your goal and hear your avatar deliver a message customized by you in your voice. Don't forget that you can also share your link to shop on social media or send a text, with the help of your parent/adult. Please follow current GSUSA guidelines for online sales and marketing.









3 New Nut Items







Personalized Product Line





20% Troop Proceed on all items

Troop Training in GS Learn



Reminder!

Troops cannot do any additional money earning activities between September 20 and November 24. Unless they are doing activities that assist in financial literacy or cookie badge programs.

Also, to request to do outside money earning activities Troops must have participated in the 2024 Cookie Program and the current Fall Program.

2024 Fall Program Dates

September 1 – 24 – SU – In Person Troop Trainings

September 10 – Council 1st Upload of Troops and Girls

September 10 – SU Fall Coordinator Training – Zoom

September – Fall Rally – Virtual – September 22

September 17 – Troop Fall Coordinator Training Date

September 19 – Login for all adult Volunteers is live

- Check that all your Troop are in the system
- Contact info@girlscoutsccc.org if there are some missing

September 20 – Fall Sale Begins – Go Day!

October 17 – In-Person Sales end – All ordersin (Troop lock out day is the 16th)

Make sure all Troops girl order card orders are entered

October 31, November 1 & 2 – Product Delivery Days

November 17 – ACH 1 – 50% of Balance Due to Council

November 24 – Fall Sale ends

Make sure all rewards are selected

December 1 – Final ACH draft







Announcement

To manage the product program this year, please set up your account now. Your username will be the email address shown below. Use that information when you <u>create your password</u>.

Once you log in, create your avatar and visit the "Parent and Adult Email Campaign" section. Check or enter the email addresses for the Girl Scouts/parents in your troop so they will receive an email with instructions on how to participate.

You will also be able to communicate with troop leaders and access reports and other it roops in your troop and all of the troops in your

Username: s.aidan.morgan+stage@gmail.com

Once you have created your password, you can access the site using this link or go to stage,gsnutsandmags.com/admin.

The program will run from 07/02/2024 to 11/29/2024. Please encourage all Girl Scouts to participate. It's fun and also a great learning experience. If you have any questions, contact us online or call 1-800-372-8520. Thank you for all that you do for Girl Scouts.

Thank you, Girl Scouts of Greater LA





TROOP VOLUNTEER ACCESS

Email invitation to login

Troop training video

Queue Parent/Adult Email Campaign

Volunteer avatar

Emails sent September 13, 2024. Not an auto add.

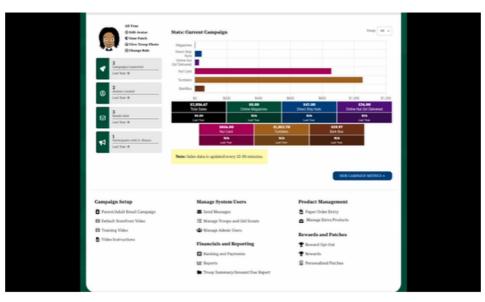


All troops volunteers will be asked to watch the video. You cannot skip this or opt out of this. It is 10+ minutes long.

The video takes you through all the tabs and links on your dashboard.

You can go back to this at any time.





Watch this 10-minute video for Fall Product Program instructions. After you've watched the video, continue to the site.

PLEASE WATCH VIDEO BEFORE PROCEEDING

Getting Started

1) Training Video

PARENT/ADULT EMAIL CAMPAIGN

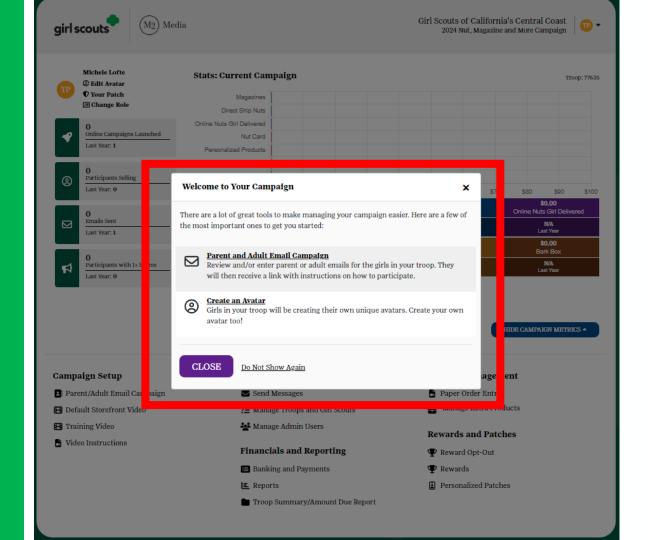
Prompt will appear to

Launch Email
Campaign
Create your Avatar

Email addresses uploaded by council

Edit or enter missing parent/adult emails

Email with instructions on how to participate



TROOPS DASHBOARD

Messaging

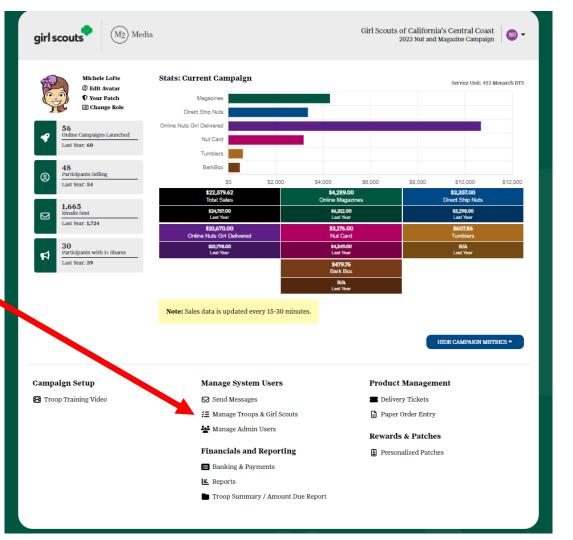
Check Your Roster

Manage nut card order entry

Select rewards

Sales reports

Banking and payments

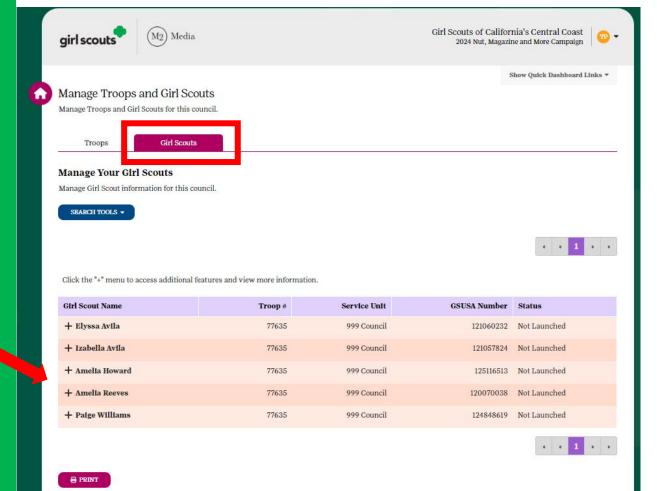


TROOP DASHBOARD

Check that all your girls are listed.

Missing girls or girls not in your troop but listed.

Contact: info@girlscoutsccc. org.



RETURN TO DASHBOARD

TROOP DASHBOARD

Messaging

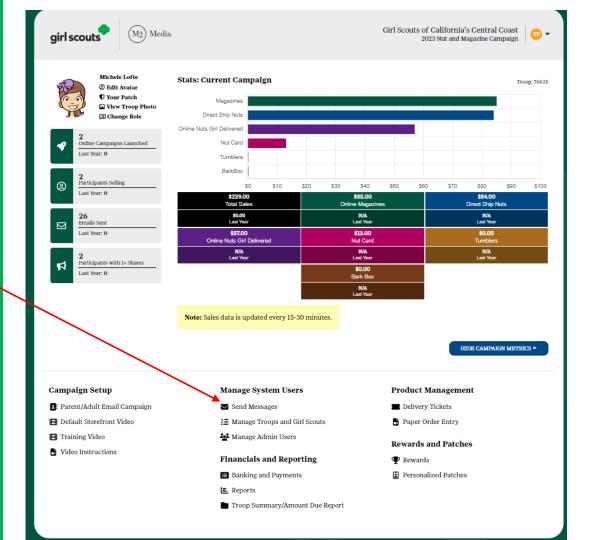
Roster

Manage nut card order entry

Select rewards

Sales reports

Banking and payments



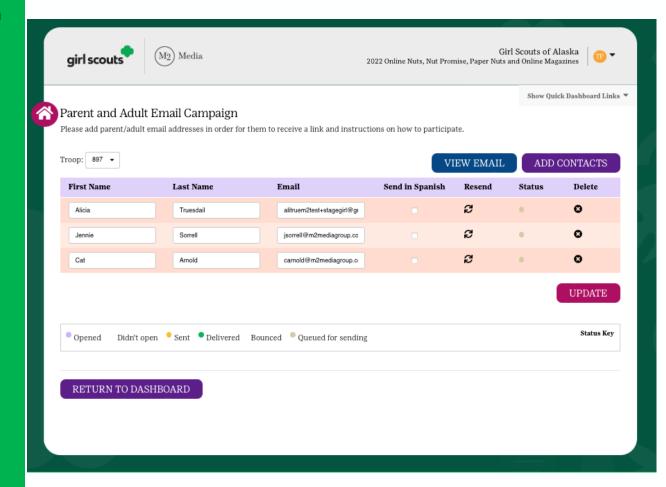
PARENT/ADULT EMAIL CAMPAIGN

Launch in messages.

Email addresses uploaded by council

Edit or enter missing parent/adult emails

Email with instructions on how to participate





DELICIOUS NUTS & CHOCOLATES

Council's Top Selling Items

- 1. Dark Sea Salt Caramels
- 2. English Butter Toffee
- 3. Choco Covered Almonds
- 4. Butter Toffee Peanuts
- 5. Peppermint Bark Rounds

PRODUCTS GIRL SCOUT SUPPORTERS CAN PURCHASE

Nuts & Chocolates

Magazines & More

Tervis® Tumblers

BARK Box

Personalized Items























How to earn? - Sell 5 Care to Share Items



CARE TO SHARE

Customer makes purchase to support Operation Gratitude and other local community partners.

Orders can be placed through order card, online girl delivered or direct ship channels

Products are distributed by council and are not delivered by troops.

Troops earn proceeds and Girl Scouts earn a special patch and credit towards other rewards



GIRL SCOUT REWARDS



1. Go to www.gsnutsandmags.com/gsccc

2. Create your personalized Storefront™

3. Send Emails

Theme Patch Set



Mags & More

2024 Patch sell 2+ mags & more items



Super Seller

Mags Patch

sell 5+ mags & more items Elephant Patch send 18+ emails

Patches



Care to Share Patch Visualize Patch sell 5+ care to share items upload a video



2024 Rewards!

Rewards are cumulative.

Reward choices can be made online once a participant sets up her online campaign site.

*Rewards are subject to change due to unforeseen circumstances, and similar items might be used as a substitute.

Some Items may vary in color. Troops who opt out of rewards will receive patches only.

Important Dates

Begin selling on:

Turn in my order form by:

Pick up my product by:

Deliver product to customers by:

Turn in money by:

Nuts & Candy

Embrace Possibility Patch sell I8+ nut & candy items















100+ Patch & Your choice of: Scout Overnight at Santa Cruz Beach Boardwalk* or \$100 GSCCC Credit or \$100 GSUSA Credit sell 100+ nut & candy items





*1 Girl and 1 Adult







\$150 GSCCC Credit or \$150 GSUSA Credit sell 150+ nut & candy Items









TROOP PROCEEDS New for 2024

20% of Total Sales

Nuts and Chocolates
Magazines
Tervis Tumblers
Bark Box
Personalized Items

You can receive an additional +5% for opt-out of rewards

TROOP VOLUNTEER REWARDS

Troop has \$1000 in Fall Sales Patch goes into production at goal Patch mailed directly to volunteer





THE GIRL SCOUT'S PERSONALIZED EXPERIENCE

What's their "why"?







PARTICIPATE and EARN rewards!

Check your online site to learn more about all of the rewards you can earn





Discover how to earn two personalized patches with your name and avatar below.







Girl Scout Cookie Crossover Personalized Patch

- . Create your avatar in the M2 system
 - . Send 18+ emails during the Fall Product Program
 - . Sell 275+ packages of cookies during the 2025 Girl Scout
 - Cookie Program

· Create your avatar

- Send 18+ emails
- . Sell 5+ Mags & More items and 38+
- nut/chocolate items

Personalize by choosing from two scenes.

LOGIN, CREATE and SHARE with 3 easy steps.



Visit www.gsnutsandmags.com/gsccc

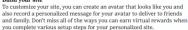
Use the QR Code, enter the URL above or click the link from the council website. Have your troop number ready and follow the prompts to participate in the online Fall Product Program. My troop number is













Contact friends and family

Friends and family can easily help you reach your goals when they shop online! Get started by sending emails through the M2 system. Your supporters will see your goal and hear your avatar deliver a message customized by you in your voice. Don't forget that you can also share your link to shop on social media or send a text, with the help of your parent/adult, Please follow current GSUSA guidelines for online sales and marketing.





HOW TO GET STARTED

Online to purchase nuts & chocolates, magazines, Tervis® Tumblers, personalized products and BarkBox

In-person with nut order card

GIRL SCOUT'S PLATFORM SET-UP

- Preferred Email Address
- Confirm Membership
- Highlight Girl Scout Goals
- Build an Avatar
- Include Video
- Girls do not get a link to login, they can just go to the site and get started.
- They must register the first time, every year.





www.gsnutsandmags.com/gsccc

Girl Scouts of California's Central Coast





Welcome!

Thank you for participating with Girl Scouts. You're helping today's Girl Scouts make the world a better place.

- · Create your avatar
- · Earn rewards (your avatar can too!)
- · Invite friends and family to visit your personalized site



GIRL SCOUT'S PERSONALIZED EXPERIENCE

Design an Avatar







Girl Scouts of Alaska

irl Scouts of Alaska

Update Izzy's Avatar

Build Your Avatar

Create an avatar that reflects your personality! Creating a avatar will let you earn virtual rewards as you complete the activities and let you into your avatar's room to see your rewards. Get started and earn your first reward!

Check out the new uniform and official apparel options that will be available in select councils stores and online at girlscoutshop.com.



To see all choices for your avatar, use the arrows in the avatar software below.

	Face	
	Hair	
	Body	
	Clothing	
1	Тор	1
1	Bottom	1
1	Socks	1
4	Shoes	
4	Accessories	

Add Your Avatar's Voice

Include your own personalized message by recording an audio file and uploading it to the web site. For help, including a sample script, consult the <u>audio</u> guide.

Unfortunately, your browser does not support our Tecord New' feature. Currently, live audio recording is supported by the Firefox and Google Chrome browsers. To provide audio for your Avatar, you will need to upload an audio file. iOS users can select "Take Photo or Video" when uploading a file to use their video camera to record an audio message.

UPLOAD AN AUDIO FILE

I do not want to record a voice

Preview how your avatar will sound on your own personalized Talking Avatar landing page!

▶ PREVIEW

PARTICIPANT'S DASHBOARD

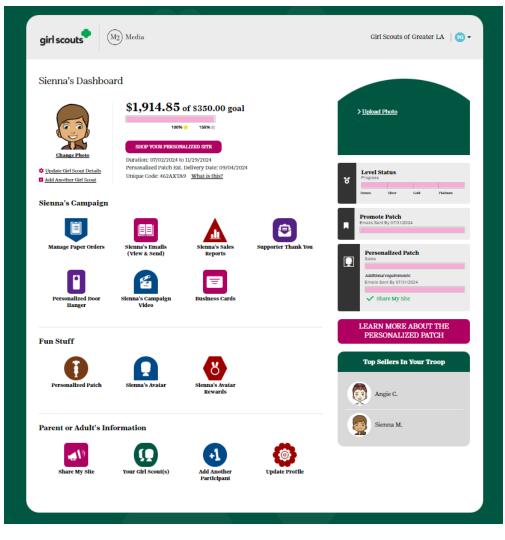
Additional emails/social media/texts

Girl Scout's avatar room with virtual rewards & troop photo

Manage nut card order entry

Select rewards

Sales reports



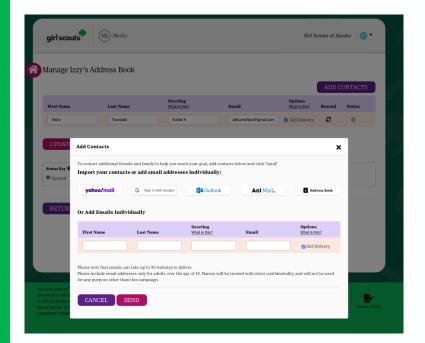
TOOLS TO RUN A BUSINESS

Send emails

Share My Site with social media and texting

Printable business cards

Door hangers with QR codes





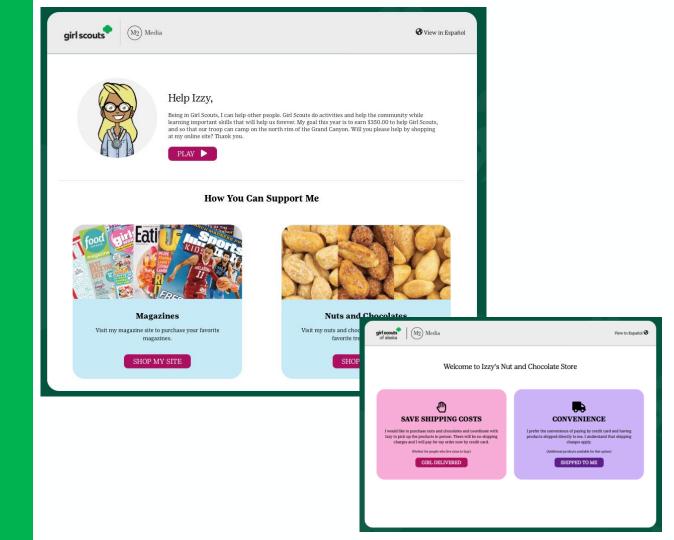




GIRLS ONLINE SHOPPING SITES

Supporters select their desired product line

Nuts & Chocolates have two options: Girl Delivered or Direct Ship



NEW WAYS TO VISIT STOREFRONTS

Supporters can now visit other storefronts after checking out online

Thank you for helping Sienna achieve her goal!

We've completed your order.

Order #10774



Print Receipt

Appear on Sienna's store

Allow my first name and last initial to be used on Sienna's top supporters listing. We will not display the purchase amounts.

Thank you for your promise to purchase nuts and chocolates! You should receive an email confirmation shortly.

Sienna will follow up with you to confirm your order, and deliver products.

Sienna completed her goal! Thank you!

Thank you for helping today's Girl Scouts make the world a better place.

Continue Your Support



SHOP MAGAZINES



SHOP PERSONALIZED PRODUCTS



SHOP TUMBLERS



SHOP BARK X GIRL SCOUTS



SHOP NUTS & CHOCOLATES

PRODUCTS GIRL SCOUT SUPPORTERS CAN PURCHASE

Tervis® Tumblers



Shipping Info:

1 Tumbler - \$7.99 (new)

2nd and 3rd Tumblers - \$5.99 each

4 or more Tumblers; \$1 for each additional

Example: 3 tumblers: \$19.97,4 tumblers: \$20.97















PRODUCTS GIRL SCOUT SUPPORTERS CAN PURCHASE

Girl Scout themed BarkBox options

Choose from one big box or two different mini boxes!



New Personalized Products!

High quality stationery, notepads, and photo frames.

Shipped directly with customized colors, fonts, names, and more!



THREE

NEW PRODUCTS





New! Spicy Cajun Mix

(order card, online girl delivered or direct ship)
BBQ peanuts, hot Cajun corn sticks, mini sesame chips, taco and hot Cajun

sesame sticks

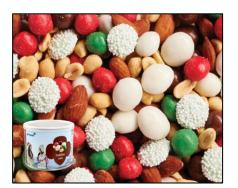
New! Gummi Butterflies

(order card, online girl delivered or direct ship)

Erock fruit flower and a seft touture



Fresh fruit flavor and a soft texture



New! Holiday Mix

(order card, online girl delivered or direct ship)

Roasted peanuts and almonds mixed with candy coated pretzel balls, milk chocolate caramel balls, yogurt cranberries, and mini nonpareils

TROPHY NUT TINS

Perfect for Gifts and Treats!

Fun Fact!
The three cans fit together!



Make New Friends TinMilk Chocolate Mint Trefoils

Winter Scene Tins Chocolate Covered Pretzels

Individually Wrapped Peppermint Rounds





DELICIOUS NUTS & CHOCOLATES

Council's Top Selling Items

- 1. Dark Sea Salt Caramels
- 2. English Butter Toffee
- 3. Choco Covered Almonds
- 4. Butter Toffee Peanuts
- 5. Peppermint Bark Rounds

Fixed Direct Shipping Costs

Nuts/Chocolates only



2024 fixed shipping rates of direct shipped nuts and candy items.

Below are the charges.

0004 F; 101; ; 0 ; (TNO B; 101;				
2024 Fixed Shipping Option for TNC Direct Ship				
Items	Freight Charge			
1 to 2	\$13.00			
3 to 4	\$16.00			
5 to 6	\$19.00			
7 to 8	\$22.00			
9 to 10	\$25.00			
11 - 24	\$28.00			
25+	15% of order			
Ground with Ice (add'I) \$2.00				
2nd Day Air with Ice (add'l) \$20.00				

MAGAZINES

Top selling magazines offered

Easy renewal



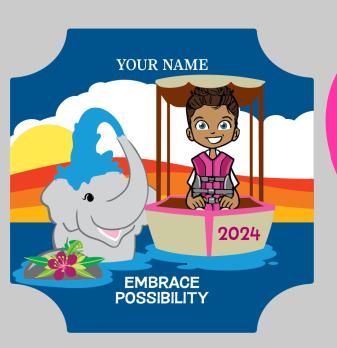






* Digital Copies – No Delivery Fee – Hard Copies - \$2.95

2024 Fall Personalized Patch



Create your Avatar

5 – Magazine Subscriptions

18 – emails sent

38 – Nut/Candy Items Sold



Say Thanks!

Sienna's Dashboard



- **‡** <u>Update Girl Scout</u> <u>Details</u>
- Add Another Girl Scout

\$1,914.85 of \$350.00 goal

SHOP YOUR PERSONALIZED SITE

Duration: 07/02/2024 to 11/29/2024 Personalized Patch Est. Delivery Date: 09/04/2024 Unique Code: 462AXTA9 What is this?

Sienna's Campaign









Supporter Thank You Create a personalized thank you message that will automatically be sent to your supporters after their first purchase. \searrow Thank You Email Personalize the email copy below. Your Message Dear [Supporter Name] Thank you for supporting Girl Scouts and me with your recent purchase. Your support makes a real difference. You're helping me and my troop earn proceeds that fund amazing experiences, all while learning skills that will last a lifetime. If you would like to buy any additional products from me, please visit my Online Site to place your order before my sale ends. From Sienna

ACTIVATE EMAIL

Supporter Thank You

Create a personalized thank you message that will automatically be sent to your supporters after their first purchase.

GET STARTED

In Fall 2024

Create your avatar Send out 18 emails

In Cookies 2025
Sell 275 boxes of cookies

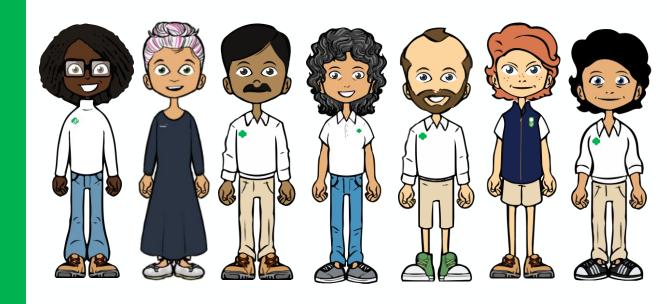
DONE!

*Girls will be sent the patch in summer 2025

*Avatars must be created by November 24



VOLUNTEER EXPERIENCE









DELIVERY OF NUTS/CHOCOLATES

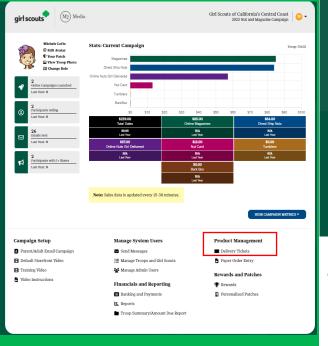
Troop pick-up
From SU – October 30, 31 or
November 1.
Depending on location

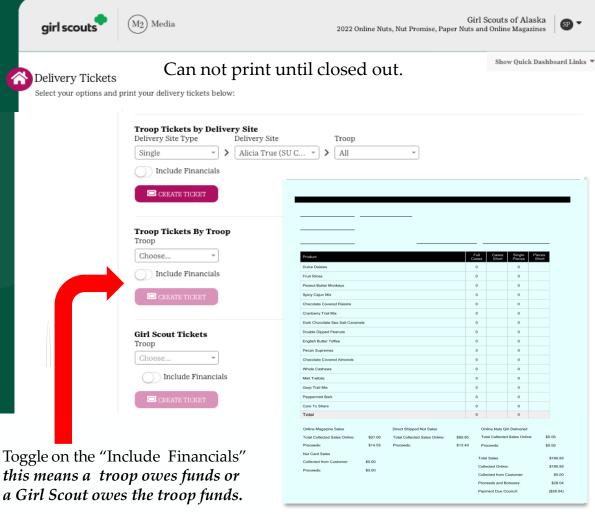
Girl Scout pick-up – when you schedule with your troop.

NUT AND CANDY ITEMS DELIVERY TICKETS

Print Delivery Ticket By:

- Troop
- Girl Scout





DELIVERY OF GIRL REWARDS

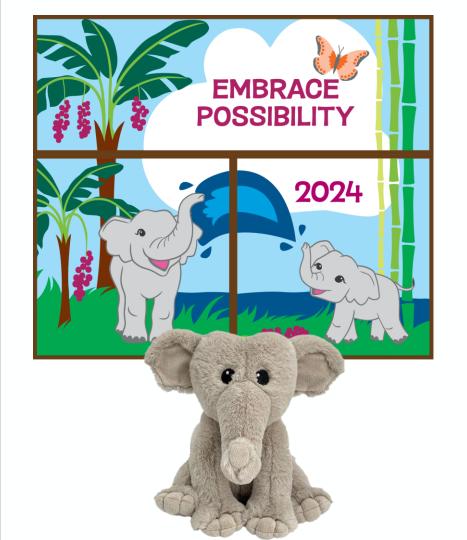
M2 – SU's – They will get an email confirmation when rewards will arrive in December.

SU – Troops – SU will print a troop delivery tickets. They will schedule a pickup date and location.

• Please, confirm before you take the items.

Troops to girls – print out girl delivery tickets w/financials – make sure the family confirms before you give to them.

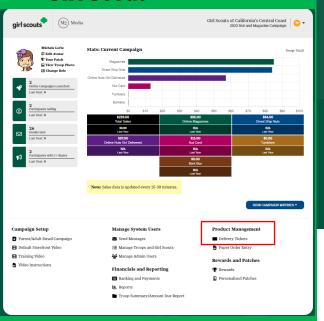
If you, are short any items, we need to know right away. We will only have a one-time re-order, order.

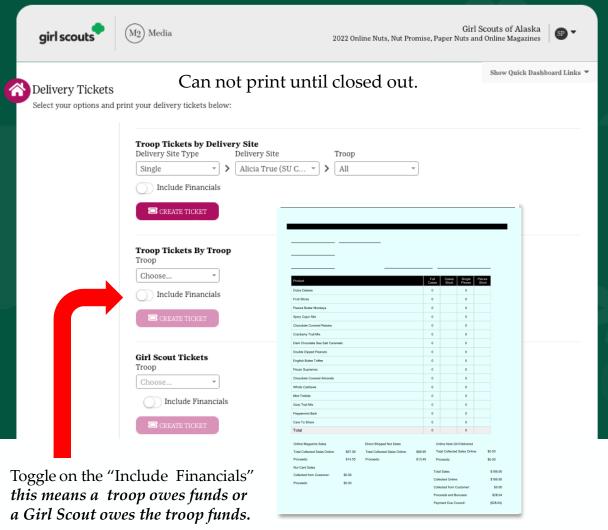


DELIVERY TICKETS REWARDS

Print Reward Delivery Ticket By:

- Troop
- Girl Scout

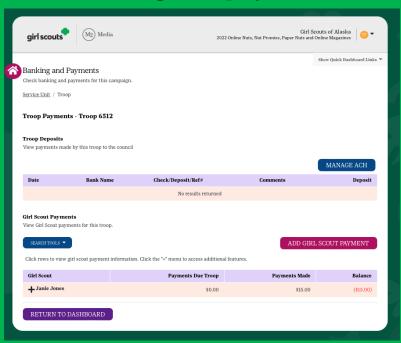


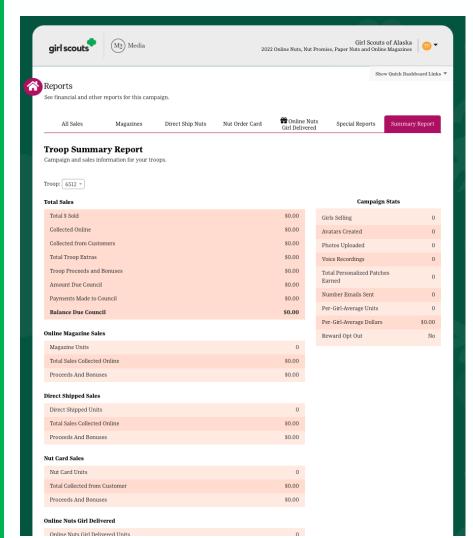


BALANCING FINANCES

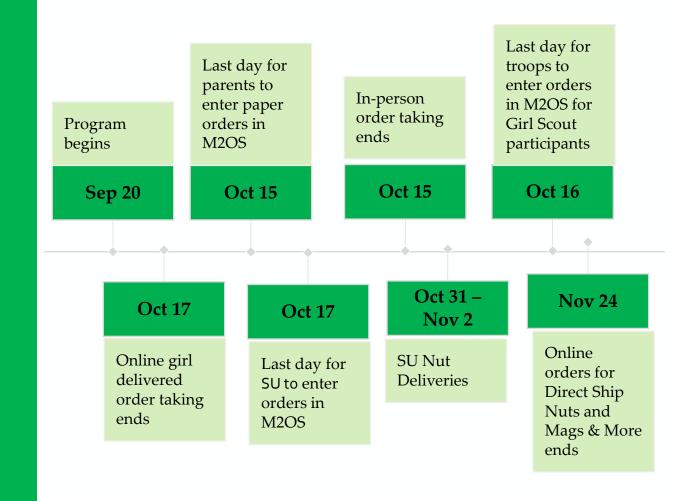
Sales reports

Banking and payments



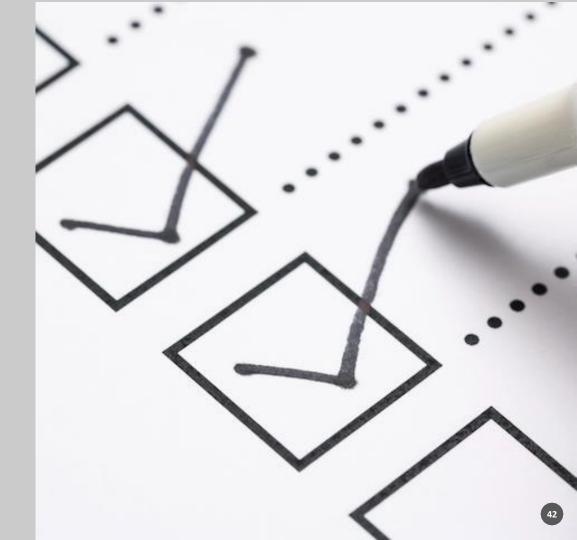


IMPORTANT DATES



What's Next?

- Starting, September 13, make sure all your troop information is correct in the M2OS (M2 Operating System)
- Check your roster for accuracy.
- Attend a SU Fall training, in-person or register for the council virtual meeting on September 17, 2024.
- Beginning, September 20, encourage girls to set-up their campaigns and launch their sites.
- Remind girls to send emails, text, share their links and QR codes.
- Reminder direct ship orders are paid online by the customer and shipped directly from Tipp, OH to the customer.
- Stay in touch with your Service Unit for nut/candy pick-up dates and locations.
- Nut cupboards will open November 4 in our retail centers for additional products that can be transferred to the girls to increase their sales.



Fall Product Program CustomerCare



M2's Customer Care team is cross-trained to handle tech support, volunteer/participant and customer inquiries

100% customer satisfaction guarantee

M2's Customer Care

- •Can provide:
- •Tech Support on the M2 Systems
- Check on online orders
- Check on Magazine orders
- ·Can not:
- •Add or remove troops, girls, product

GSCCC - info@

- ·Can:
- •Add or remove troops, girls, product
- Reset passwords
- Assist with reports
- ·Can not:
- •Check online orders or magazines

THANK YOU!

For your continued support of Girl Scouting and the Fall Product Program.

We look forward to a successful 2024 Program!



