













# Powered by GIRL SCOUTS

2018 ANNUAL REPORT

Women of DISTINCTION 2019

A Letter from

Tammie Helmuth
Chief Executive Officer

And

Lupita Renteria-Galvan Board Chair Dear Girl Scouts,

At Girl Scouts of California's Central Coast, we know the importance of girl and women leadership. Building girls of courage, confidence and character who make the world a better place is the foundation for improving the world.

We know that girls thrive in all-female environments along with the volunteers that help them achieve anything they set their eyes on. We want to celebrate the volunteers that help our girls fight to be heard and taken seriously. We know the research shows that, in an all-girl environment, girls discover their passions, find their voice, and shine their absolute brightest. It's so exciting to see girls working together to build the bravery, confidence, and resilience that comes with taking risks, testing limits, creating opportunities, and serving others.

We recognize that without each and every Girl Scout supporter we could not fulfill our mission. We give our thanks to the backbone of Girl Scouts and that is our amazing volunteers. This year we are recognizing some outstanding volunteers, paying tribute to six Women of Distinction, twelve Volunteers of Appreciation, twenty-seven Women of Excellence, two Honor Pins and four Thanks Badges.

Thank you to all of our volunteers, who for over 107 years, go out of their way to help build girls of courage, confidence, and character who make the world a better place. So thank you for keeping "Girl Scouts alive and well."

Girl Scouts is going strong and we truly appreciate and love all of our Volunteers!

Thank you!

Tammie Helmuth Chief Executive Officer

Lupita Renteria-Galvan Board Chair

## **Board of Directors**

#### **Board Officers**

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## Unleash Your Inner





irl participation in programs 6,117

Camp Conejo Day Camp - 357

Girls Participated in Service Unit Summer Day Camps

1,746 total

Girls participated in Outreach Programs

Campers Overnighted at Camp Arnaz

3200+





# MEMBERSHIP



GIRL SCOUTS, FOR ME, IS AN ORGANIZATION OF WOMEN WHOSE PURPOSE IS MENTORING GIRLS TO EXPLORE THE WORLD, IDENTIFY NEEDS OR PROBLEMS AND SEEK SOLUTIONS AS THEY SEEK TO FIND THEMSELVES AND THEIR PURPOSE IN LIFE.

-Eileen Murta, Los Osos

r n 2018, Girl Scouts of California's Central Coast (GSCCC), combined girl and adult membership reached over 15,000, with an overall retention rate at 72%.

Girl Scouts is the first and largest girl-led organization in the world, and for over a century has been preparing girls in grades K-12 for everyday leadership by providing experiences to explore new interests, face challenges, form new friendships, and make lasting community contributions. Our proven approach gives girls the opportunities to unleash their inner G.I.R.L. (Go-getter, Innovator, Risk-taker, Leader)™, prepare for a lifetime of leadership, and change the world.

Our programs encompass four pillars: Life Skills, STEM, the Outdoors, and Entrepreneurship to deliver girl-led activities to G.I.R.L.s across six counties along California's Central Coast.

Girl Scout alumnae display positive life outcomes to a greater degree than non-Girl Scouts including: having a stronger sense of self and positive values, exhibiting community problemsolving skills, earning better grades and achieving higher levels of education, enjoying the outdoors and more.

72%

79%

89%

Retention (above national average)

9,657

5,466





## Girl Scout Leadership Experience

At the core of the GSLE is a portfolio of engaging badge work and challenging activities such as getting outdoors, taking field trips, exploring science and performing community service.

To support this foundation, adult volunteers led girls through activities in troops and amazing regional Service Unit-hosted programs.

Additionally, GSCCC hosted 187 programs - designed just for girls - so they could try new things in a safe and nurturing environment at our program centers and along the Central Coast. Programs like the Girl Surf Days, GSCCC Archery Patch Program, Tent or Treat, Daisy Outdoor Skills Day, Girl Code, Cooking with Critters, and many more, gave girls an active and healthy choice of adventure to capitalize on their inner G.I.R.L.

Spring brought the popular annual Brownilympics event where 351 Daisies and Brownies participated in a day of sports in Thousand Oaks and Simi Valley.

Through our Programs, Camps, and Training, we provided over 3,000 Girls outdoor experiences across our Council. Girls explored hiking, backpacking, wildlife, and outdoor skills in all counties.

**GSCCC**Programs



187 EVENTS hosted by GSCCC



OVER 3000

GIRLS

enjoyed

Outdoor

Experiences

## **GSLE**

Girl Scout Surf Days



GIRL CODE

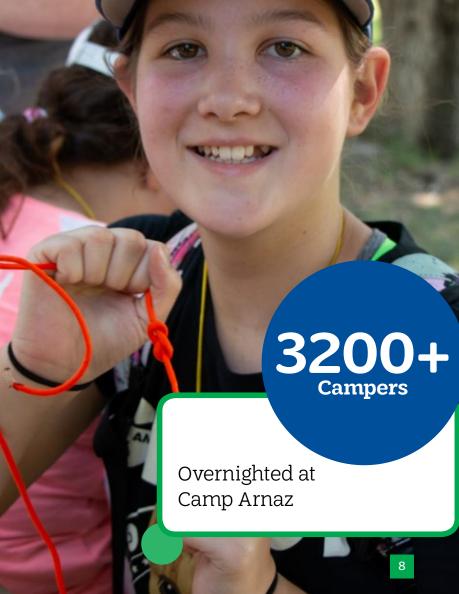


Brownilympics









## Camp Life is the **Best Life**

Girl Scout outdoor programs are designed to help girls build confidence, develop an appreciation for nature, and prepare for higher adventure. And, in 2017-2018, we went camping and experienced the outdoors!

Over 3,200 Girl Scout and outside group campers overnighted at Camp Arnaz - the council's beautiful 36-acre camp property located on the outskirts of Ventura.

We had another successful year of resident camp at Camp Athena in San Luis Obispo County, at our popular Camp Artemis held in the Santa Cruz Mountains, and at Camp Natoma. In each region, Service Units held incredible Summer Day Camps with a variety of themes like, "Once Upon a Time: A Fairvtale Drama" and "Hawaiian Hullabaloo" to give hundreds of girls a fun, active week in the outdoors.

Girl Scouts of California's Central Coast hosted a pop-up camp at The Oaks Mall from November 16-20, 2018 to support communities affected by the Woolsey Fire.

Approximately 300 children were served during the five days of the pop-up camp. Children participated in a variety of STEAM (science, technology, engineering, art, and math) activities.

## **Powering Opportunities for Girls**

Each year, our communities come together in support of the work of the council, and more importantly to help girls learn what it means to actually lead a business by participating in the Fall Program Sale, and the annual Girl Scout Cookie Sale Program.

A century ago, girls started participating in what would evolve into the largest entrepreneurial training program for girls in the world, the Girl Scout Cookie Program. Selling Girl Scout Cookies not only helps Girl Scouts earn money for fun, educational activities and community projects, but also plays a huge role in guiding girls to discover their inner G.I.R.L. (Go-getter, Innovator, Risk-taker, Leader) as they learn five essential life skills that will stay with them throughout their lives. All of the net revenue raised through the Girl Scout Cookie Program—100 percent of it—stays with the council and troops.



Troop and Service Unit Profit in 2018 \$1,180,378



**705** Troops Participating



1,279,728 total packages sold



Number of Girls Participating

The annual nut/candy and magazine sale program held each fall is laced with fun, digital avatars and learning, and serves as an important troop start-up opportunity to fuel fall program activities. In 2017, 2,992 girls sold \$681.966.00 in nuts/candy, and \$154,618.97 in magazines.



## Girl Scouts go for Bronze, Silver and Gold

High school Girl Scouts are making a global impact. As the highest award a Girl Scout can earn, the Gold Award encourages Girl Scout Seniors and Ambassadors to identify a problem locally or globally and design a sustainable project to address it. Girls who earn the Gold Award are regular recipients of college scholarships and are routinely recognized for their commitment toward leadership and service in their community.



# Making a Difference

#### All Gold Award Girl Scouts from 2017-18

Kaitlin Adams Julia Allen Rupali Bakshi Paige Barrella Sona Bhargava Sophia Brent Abigail Coryell Brooke Cusick Victoria D'Amico Michelle Davies Fiona Devlin Caroline Dority Kirsten Dornbos Kyla Dornbos Madison Gann Hannah George Francesca Gettings Britney Gillies Lily Hargett

Nicolette Hausman Lorin Henriksen Rachel Jump Samantha Kaplan Brenna Kennedy Katelyn Kienitz Jacqueline King Megan King Adriana Lazalde Naya Lunney Catherine Mackel Abby Michalak Emma Mikita Erin Montgomery Camryn More Natalee Newcomb Cathryn Newlon Sara O'Connor Shelby O'Neil

Amina Pasha
Caelyn Pender
Sarah Prentiss
Isabel Rose
Daniella Sasek
Angela Shiflett
Victoria Smeltzer
Abigail Smith
Ariel Trussell
Lauryn Wang
Ashley Webb
Ashlyn Wolfe



# National Gold Award

#### Shelby O'Neil Creates No Straw November

In 2018, Shelby O'Neil of our very own Girl Scouts of California's Central Coast was named a National Gold Award Girl Scout, the highest award a Girl Scout can earn. Approximately 5 percent of Girl Scouts earn their Gold Award each year, and GSUSA selects just ten of these incredible candidates to receive such a distinction.

Shelby founded the nonprofit Jr Ocean Guardians to combat waste and defend the environment. Initiating a movement called No Straw November, she encouraged people who don't medically need a straw to reject unnecessary plastic straws during November, because they're a main source of ocean pollution. As a result of her advocacy, Shelby's resolution proclaiming November to be No Straw November in California was approved by the state legislature. She also conducted a letterwriting campaign to executives at prominent

corporations, convincing a leading airline to formally discontinue its use of non-recyclable plastic straws and working with other companies to improve their sustainability practices. Shelby's organization, with support from Girl Scout troops and notable environmental activists, has eliminated the use of millions of plastic straws and promoted reusable alternatives.





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Earning my Girl Scouts Gold Award has given me the opportunity to use my voice to help inspire others throughout the world, bringing awareness to the health of our ocean and planet. I have dreamt of earning the Gold Award since the first grade and it has been an experience of a lifetime. I encourage every Girl Scout to use the Power of G.I.R.L. to achieve their dreams.

-Shelby O'Neil, National Gold Award Girl Scout



Shelby O'Neil & CA State Senator Bill Monning

## The Result: Lifetime of Leadership

Based on Girl Scouts of the USA's Voices Count Survey, Girl Scouts reported being able to access a variety of new programs, establishing healthy relationships, and growth in their leadership capabilities.



How much did you like being a Girl Scout this year?

78% AGREED

Confidence, Integrity, Caring, Healthy Relationships, POSITIVE SENSE OF SELF

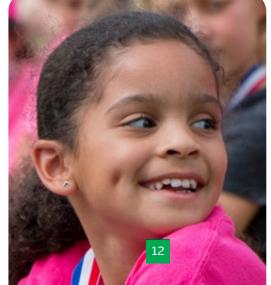
82%
AGREED/
A LOT

Girl Scouts helped me be a leader in more activities with my friends.

70%
AGREED/
A LOT

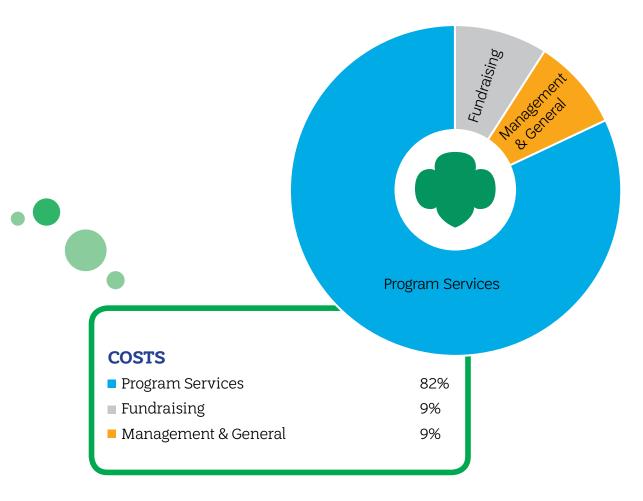
I am doing things in Girl Scouts that I cannot do in other places.







# Statement of Financial Position 2018



#### **REVENUE**

Product Sale - Net	\$5,717,871
Public Support	\$521,817
Program - Net	\$227,410
Other Revenue	\$238,923

To view financial statements please visit www.girlscoutsccc.org.

# 2019 Women of Distinction

#### Julie Sainz

Julie Sainz began her Girl Scout journey in first grade with her mother as her troop leader. She went on to earn her Bronze, Silver, and Gold Award, as well as the Bronze Cross Lifesaving Award. After graduating from Cal Poly and marrying in 2016, she attended an informational meeting where she met her co-leader and started a troop of seven girls. She now has a troop of eighteen and has served as the Santa Maria and Orcutt Cookie Chair. Growing up, her mother shared what her own Girl Scout leader meant to her, and she strives to be that kind of positive role model for her own troop today.



#### Lisa McKinny

Lisa McKinny's involvement in Girl Scouts began in 1998 when she volunteered to be her daughter's Brownie Troop's Nut Chair. Twenty years later, she has ushered three different troops through the Ambassador level and mentored over a dozen Girl Scouts earning their Gold Awards. Mrs. McKinny enjoys working with community partners to host Badge Workshops, which have served hundreds of Girl Scouts of all ages over the years. As a member of the San Luis Obispo Service Unit, Lisa serves on the Adult Recognition Committee and is a Learning Facilitator for PACT, Stepping Out LIVE!, Grade-Level and Outdoor Training.



#### Marsha Hill

Marsha Hill has been a Girl Scout for 34 years, five of them as a girl, fifteen as a leader for her two daughters, and fourteen as a dedicated volunteer! She has been a Learning Facilitator for Outdoor Training, Age-Level, Stepping Out LIVE!, and PACT. Marsha was the Service Unit Manager for Costa de Oro for five years and has directed five Day Camps. Currently, she serves on the board for Day Camp in the capacity of Camp Aide Director or Cadette Program Lead. She has run a multitude of events for her service unit, co-founded the CAGS Backpacking Group, helped at Camp Athena, and continues to serve on the board for Kaleidoscope.



#### **Ruth Pollack**

When Ruth Pollack moved to Thousand Oaks in 1964, her two daughters came home from school with flyers to join Brownies and she became a troop leader shortly after. Her role continued for eight years, followed by two years as an assistant leader to her third daughter's troop. She has since served as the Vice President and Secretary for the Tres Condados Girl Scout Council, Heritage Committee member, delegate to the Girl Scout National Convention in D.C., and Girl Scout Neighborhood Chairman (Service Unit Manager) of Conejo Valley. Ruth has received the Girl Scout Certificate of Appreciation, Thanks Badge, and the JCPenney District Award for her dedicated work with Girl Scouts.



#### Margaret D'Arrigo

Margaret D'Arrigo became involved with the Girl Scouts at a young age. She was inspired by her mother, Phyllis, who was also her devoted Girl Scout troop leader. Girls Scouts was the first organization that taught Margaret how to be a leader, be organized, raise money, and give back to her community. Phyllis was a generous philanthropist and instilled Margaret with the spirit of giving of her time and resources. Girl Scouts was the foundation that helped Margaret become the leader she is today as an active member of numerous local organizations. Although she is now raising twin boys, she is following the Girl Scout motto by teaching them how to lead and to give back to their community.



#### **Donna McNeely**

Donna Lynne McNeely is an accomplished financial services professional, patron of local charitable organizations, alumnus of The Wharton School and a First Class Girl Scout. As Senior Vice President and Chief Operating Officer of Kinecta Federal Credit Union, she makes it a priority to continuously support the communities of Ventura County through organizations such as the New West Symphony and Make-a-Wish Tri-Counties and events such as the Love Run for Meals on Wheels. Attributing much of her professional success and her "servant's heart" to the time she spent and skills she developed in scouting, Donna is extremely grateful to the Girl Scouts U.S.A.



## **Volunteer Recognitions**

#### **Appreciation Pin**

Diane Bastanchury Linda Beede-Benavides Kelly Berlingeri Jeanette Blanco Jeanine Gonzalez Bette Grace Neena Moriyama Karen Noel Lanet Sandoval Karma Simons Kim Stafford Deborah Vaughn

#### **Honor Pin**

Tammy Adams Denise Burke

#### Thanks

Mary Belik Kathy John Lisa McKinny Ashley Wilken

#### **Volunteer of Excellence**

Lori Angulo Renee Athey Michelle Blasingame Stephanie Carlyle Paula Cassin Lori Crestfield Susan Emerson Amy Findlay Teja Fox Karen Fraser Nicole Gray Tatiana Inouye Debbie Jaeger Elizabeth Lobo Stacy Mitchell Eileen Murta Jessica Nash Lisa Otte

Ann Padden-Rubin

Adrienne Sciacca

Rebecca Picek Cerry Rasmussen

Julie Sainz

Lizz Sterken Kathy Walker LaTanya Wilson Jennifer Woods







## **Adult Training**

With a network of 27 volunteer Service Units throughout the council, these volunteers are our dedicated community partners in Girl Scouting. Service Unit leadership combined with council training, support troop leaders in delivery of the Girl Scout Leadership Experience. During the year, we trained 271 girl Program Aides and 1,034 adults for a total of 1,305 individuals. Additionally, 34 in-person trainings and 48 webinars were held with 25 different training titles.

Volunteer Toolkit (VTK) is still going strong! VTK is a digital and mobile device-friendly resource for troop leaders to manage troops, plan and download meeting plans, and engage parents/ guardians and girls. This new 'administrative assistant' app for Kindergarten through fifth-grade troops contains all of the content a volunteer needs to have a successful troop leader experience. By making the planning process easier and faster, volunteers have more time to do the things they love - spending time with girls!









## Juliette Gordon Low Society

Juliette Gordon Low gathered a few girls to begin Girl Scouts 107 years ago. In her memory, the Juliette Gordon Low Society was established to thank and honor friends of Girl Scouting who choose to make Girl Scouts part of their legacies and a beneficiary of their estate plans.



On September 30th, 2017, GSCCC hosted a Juliette Gordon Low Society reception at the Marina Library. There were fifteen JGL Members that were able participate. We had a unique opportunity to hear from JGL National Volunteer, Monta Potter. Monta was able to share the history and importance of the society, and why leaving a planned gift is so important to Girl Scouts.

On October 10th, 2018, GSCCC held a donor appreciation event at Tarpy's Roadhouse in Monterey. Joining us at the reception were twelve donors and JGL members. The event featured a 30-year Girl Scout perspective by Interim CEO Mary Charles. Mary had the opportunity to share some of the highlights of her career and share some of her own Girl Scout stories. JGL members took turns sharing their own personal Girl Scout stories and discussing why they are still committed to our cause. That same evening, Pam and Jim Cain joined the JGL society and were pinned. Mark Boos was able to share the details of the Belk and Anderson growth challenges and their potential impact on the girls we serve.

GSCCC participated in a JGL challenge with GSUSA and succeeded in meeting the criteria to secure the grant challenge! Due to the grants graciously contributed by Erik & Eva Anderson and Lawrence & Diane Belk, we secured four planned gifts in the year that helped support our girls.

#### **Juliette Gordon Low Society Members**

Dorothy Bramhall Argo Living Trust Charles and Marybeth Bontadelli Mark Boos Nancy L. Bowker Lucillia Bezerra Boyd Marilyn Jean Bridgwood Living Trust Jane Butler Pam and Jim Cain

Steve and Nellie Cardinalli Tanya Carelli

Helen and Peter Carr

Carol and Tad Church
Hayley Civian
Karen M. Darocy
Sue and Rod Dewar
Lisa and Patrick Dobbins
William and Ann Donaldson

Crystal Evans Linda Evans Marilyn Ferraro Nancy Carr Gordon Katherine Hambley
Dr. Robert Helfrich
Tammie Helmuth
Jeanne S. Holmquist
Deborah Ewan Howitt
Kalpana Iyer

Gina and Steve Jaeger William Stanley Johnson & Mary

H. Johnson Trusts
Todd and Linda Kodet
Janet and Leon Mayou
Gerald and Mary McCullough
Art and Marilyn McLoughlin

Kathy Medley
Gloria M. Meile, Ph.D.

Fidelia Moreno Peter and Karey Muller

Martha Myszak Nicholas Family Survivors' Trust

Mariann Novarina

Frank F. Orr and Zoe Ann Orr

Fund for Girl Scouts Martha Jane Pennington Family Trust Harini Pichumani Ruth and John Pierce Monta Potter Ted and Mary Randall Marcy Reed and Robert Weibezahl Suzanna and Don Roth Jody Skenderian Karen Skole Barbara Stokely Katherine Stoner Mary Story and Sylvia Hammond Florence Tonkin Cynthia Vernon Beatrice P. Ward Michelle Welsh

## Stewarding the Mission



## Fork It Over

Thank You Sponsors & Donors

ssisted Home and Hospice

John Kearney

oseph & Mary Hektner Insperity

> Palm Garden & Brendans

Conejo Awards Premier America

#### **Fourth Annual Fork It Over Fundraiser**

Presented by Premier America Credit Union in 2018, Fork It Over was held in August at the Palm Garden Hotel in Thousand Oaks. All proceeds benefited the Girl Scout Leadership Experience (GSLE) across the six counties served by GSCCC. Notable chefs from restaurants created Girl Scout cookie-inspired appetizers and desserts in sweet and savory food pairings. Fork It Over ticket sales support what girls love about Girl Scouts, including participating in troops, camping and the outdoors, developing leadership skills, STEM-related activities, and so much more!

#### Andrew and Phyllis D'Arrigo Leadership Center

Thanks to a generous donation from the D'Arrigo family, as well as local community support, we're transforming the Castroville office into the new Andrew and Phyllis D'Arrigo Leadership Center, a place where girls and volunteers can hold meetings, attend trainings and participate in weekend programs. The project is slated for completion in 2019.

We would like to thank the following donors for funding the Andrew and Phyllis D'Arrigo Leadership Center: Andrew & Phyllis D'Arrigo Charitable Foundation, Hayward Family Foundation, Ocean Mist Farms, Valley Pride Inc., Boutonnet Farms Inc., Laguna Mist Farms, Sea Mist Farms, Quattrone Foundation, Don & Barbara Chapin, D'Arrigo Bros. Co. of California, Mark Boos, Borzini Accounting & Consulting, LLP, California Giant Berry Farms, Bette Grace, Janet and Leon Mayou, Gerald & Mary McCullough, Art & Marilyn McLoughlin, Margaret D'Arrigo, Cynthia Vernon & Monta Potter, IMPOWER, Salinas Valley Chamber of Commerce, Scudder Roofing Company, Lions Club of Freedom, Sheila Dundon, Rabobank, and Kalah & Robert Bumba.

#### **Donor Appreciation Events**

On May 24, 2018, major donors and board members came together at Camp Arnaz for an evening of appreciation in honor of the support they have given to the Girl Scouts of California's Central Coast council. We appreciate all of the amazing GSCCC supporters!

## We gratefully recognize our Community Support

Donations received 2017 - 2018

#### Silver Legacy Builder \$50,000 - \$99,999

Monterey Peninsula Foundation The David & Lucile Packard Foundation

#### Bronze Legacy Builder \$25,000 - \$49,999

Nancy Buck Ransom Foundation Community Foundation for Monterey County City of Salinas GSUSA

#### Legacy Builder \$10,000 - \$24,999

Amgen Foundation
Rod Dewar
Harden Foundation
Nancy Ausonio
Premier America Credit Union
Frank F. Orr and Zoe Ann Orr Fund for Girl Scouts
Ann Jackson Family Foundation
Tanimura Family Foundation
Harriet H. Samuelsson Foundation
The Williams-Corbett Foundation

#### Courage Builder \$5,000 - \$9,999

Wood-Claeyssens Foundation

Insperity DBA Greater Houston Golf Charity Latkin Charitable Foundation San Luis Obispo Co Garbagemens Association SoCal Gas Company Valley Pride

#### Confidence Builder \$2,500 - \$4,999

Assisted Home Health & Hospice Foundation Elise & William Kearney Ruth Steres Pollack Patricia Bragg United Way of Santa Barbara County Girl Scouts, Hornets' Nest Council

#### Character Builder \$1.000 - \$2.499

Sea Mist Farms

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Col. George C. Woolsey Chapter - Military Order of the World Wars (MOWW)

Ann Padden-Rubin Thousand Oaks Rotary Club

The Benevity Community Impact Fund

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for Monterey County

Zorus P. & Judith A. Colglazier

Ocean Mist Farms

Fidelity Investments Charitable Gift Fund

#### Community Builder \$500 - \$999

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Danielle and John McCaffery

Mariann Novarina

Ginger and Virgina Pollack

Jenifer Rhynes

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Suzanna & Don Roth Rvan Van Ommeren

Tammie & Mike Helmuth

Kathryn O. Medley Diane Porter Cooley

Karey & Peter Muller

AYW Cal, Inc.

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Mark Boos Cathy Francis Jennifer Flittie

#### Friendship Builder \$250 - \$499

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Renee & David Athey

ECHO - Employees Charity Organization of Northrup Grumman

Network for Good

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Karen M. Darocy
Catherine Dobbins
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TRUiST

United Way of Santa Cruz County American Online Giving Foundation

Troop 60738 Miss Helen Yunker

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### **Founders Circle**

#### Founder's Circle Donors gave \$1,000 or more during the inaugral year of Girl Scouts of California's Central Coast

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Arbee Incorporated (Fence Factory)

Dorothy B. Argo

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Laura Benson

Mark Boos

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Chiquita Brands International Foundation

City of Camarillo
City of Salinas
City of Santa Paula
Clearwater Port

Community Foundation for San Benito
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The David & Lucile Packard Foundation Pajaro Valley Community Health Trust

Photography by Joel Ruth Steres Pollack

Frank & Denise Quattrone Foundation

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Salinas Valley Memorial Hospital Harriet H. Samuelsson Foundation Santa Barbara Bank & Trust Santa Barbara Foundation

Santa Barbara Sunrise Rotary Club

Santa Cruz County Schools
Santa Ynez Band of Chumash Indians

Ruth Scollin

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Sea Mist Farms Mel & Cathy Sheeler Brandi Short

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United Way of Santa Barbara
United Way of Santa Cruz County

United Way of Ventura County Valley Pride

Ventura County Star

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Wells Fargo Foundation
Wells Fargo Foundation - SB/Ventura

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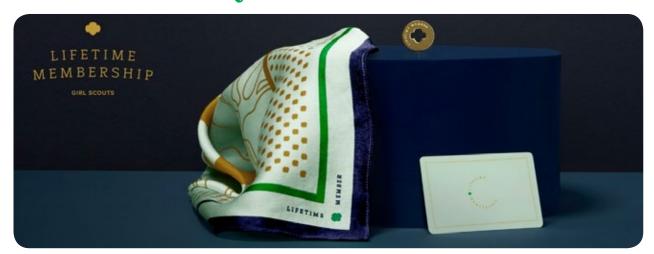
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Wood-Claeyssens Foundation Rose A. Zachowski

Zonta Club of the Monterey Area

# Become a Lifetime Member



When you become a Lifetime Member, you support the programming that fosters courage, confidence, and character in girls, preparing them for a lifetime of leadership. Through Girl Scouts, girls are able to explore new avenues that inspire and fuel their wildest dreams. Whether this be public advocacy, exploring new technology, or building their own business, the sky is the limit.

Girl Scouts can help change the lives of the girls we serve, especially for those who might not otherwise have had the opportunity. Now, when you sign up as a lifetime member, \$25 of your dues will automatically fund one year of Girl Scout membership

Your membership also grants you:

- Lifetime membership card and pin available in spring 2019.
- 10% off Girl Scout merchandise purchased online.

for an underserved girl in your local council.

- Invitation to join an annual call for lifetime members, hosted by GSUSA's CEO.
- Invitations to exclusive local and national events.
- Our monthly alum e-newsletter including profiles of alum, career advice from those who are paying it forward, and videos, too.
- The opportunity to purchase Girl Scouts of the USA's exclusive lifetime membership scarf coming in summer 2019.

#### **Special Offer for Volunteers**

• **Volunteer Appreciation** - \$200 limited time rate (Qualifications: Volunteers with 10+ years of service.)

Help us celebrate the girls of today who are changing the world of tomorrow. Your investment will have a lasting impact, championing the next generation of changemakers by investing in the world's largest leadership development organization for girls.

Become a lifetime member today: girlscouts.org/lifetime.



A LEADERSHIP MANIFESTO FOR EVERY



## I have the grit of a GO-GETTER.

I don't just dream. I do. I know what is required to achieve my goals. And nothing will stop me from getting right back up again and again.

## I have the curiosity of an INNOVATOR.

I don't just share ideas. I solve problems. I find connections and look for opportunities to make my world, your world, and our world better.



## I have the courage of a RISK-TAKER.

I'm not fearless. I'm just confident that I can handle whatever comes my way. Every experience is an opportunity to learn and grow.



## We're not for just any girl, but we are for every G.I.R.L. Lead #LikeAGirlScout!



## I have the heart of a LEADER.

I'm not a great leader because I have power over others. What makes me a great leader is my power to inspire others' greatness.

