



2023 Cookie Entrepreneur Program



Service Unit:	Troop Number:
SU Cookie Coordinator ():	Troop Cookie Coordinator (TCC):
SUCC Phone Number:	TCC Phone Number:
Cupboard Manager:	Cupboard location:
SMART COOKIES login:	Password:



Welcome to the 2023 Cookie Entrepreneur Program



December/January	Troop Cookie Coordinators - Hold a Cookie Program training/meeting for girls and their families Check roster in MyGS for all girls and their info. Attend a Troop Cookie Coordinator Training.
December 1	SMART COOKIES opens – enter Initial order based on number of girls registered in your Troop. Enter Early Recognition Order – Verify Bank Information is correct. Confirm 2 leaders are entered
If any information is incorrect or missing contact: Customer Care at 800-822-2427 or email: info@girlscoutscoc.org	
January 9 (Monday)	Troop Initial Order due in SMART COOKIES – once submitted information cannot be changed.
January 7,14,21	Cookie Rallies – all age levels – times and locations – check our event calendar
January 4 - 24	FCFS – Booth Selection in SMART COOKIES, each round will begin at 7:00 pm
January 25 - 28	Cookie Delivery to Troops – contact your SUCC for dates, times, and locations in your area
January 28 (Saturday)	Cookie Program Begins
February 2	Cookie Cupboards open – check our cupboard calendar for locations, dates and times
February 7 (Tuesday)	ACH Draft #1 - 20% of all cookies on troops initial order placed by January 9
February 10 (Friday)	Booth Opportunities begins (all types, virtual, in-person, drive-thru)
March 1 (Wednesday)	ACH Draft #2 - 30% of all cookies picked up by or transferred to Troops as of Sunday, February 19
March 3 - 5	National Cookie Weekend
March 12 (Sunday)	End of Cookie Program (March 6 – 12 is National Girl Scout Week – Paint Your Town Green!)
March 23 (Thursday)	Review/Print Troop Balance Summary, verify payments and transfers, allocate all cookies to girls
March 24 (Friday)	Main and Troop recognition orders due in SMART COOKIES – all Troops, including opt out Troops
March 28 (Tuesday)	ACH – Final – balance due – all cookies ordered by and transferred to troop
End April/May	Rewards delivered to SU representative for distribution



Troops Initial Order Rewards – 180+ Packages

Troops who place an initial order with a PGA (per girl average) of 180 packages or more, per registered girl, will receive a GSCCC Hat for each registered girl at the time of the initial order.

Troops Initial Order Rewards – 225+ Packages

Troops who place an initial order with a PGA (per girl average) of 225 packages or more, per registered girl, will receive an additional \$.05 per package on their initial order cookies ordered (only)

Care to Share

- 12+** - Care to Share Patch
- 24+** - Mini Flashlight
- 36+** - Ankle Socks
- 100+** - Cross Body Bag



END OF PROGRAM – TROOP Rewards

Troops with a PGA of 450 per registered girl, in SMART COOKIES, at the end of the cookie program will receive 1 MLB GS Day ticket for every registered girl and an additional 1 ticket for 2 leaders or \$25 in GSCCC program credits for every registered girl.



Sibling Rewards – Form Due March 12, 2023

Siblings will receive one additional reward each. This reward is not cumulative. All siblings must have sales to qualify. Siblings whose totals land between 25 – 800 will receive that one reward each. For Super Sibling Entrepreneur Rewards 1000+ each sibling must sell at the levels below. i.e. for the 1500 Level - 2 siblings total should be 2500 packages, 3 siblings 3750 and so on.

To receive troop rewards, initial and end of sale, a troop must have a minimum of three girls registered.



1500 Palma Drive, Suite 110 • Ventura, CA 93003
www.girlscoutscoc.org • 800-822-2427



Like, Join, Share us!